Financial Statements
Year Ended March 31, 2018

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DMD

CHARTERED PROFESSIONAL ACCOUNTANTS
A partnership of incorporated professionals

- D. Dunn, CPA CGA CA
- S. Beck, CPA CGA
- D. Southall, CPA CGA FCCA (UK)
- L.Del Mistro, BSc CPA CA (Independent Consultant)

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INDEPENDENT AUDITOR'S REPORT

To the Members of Community Futures Development Corporation of the Powell River Region

We have audited the accompanying financial statements of Community Futures Development Corporation of the Powell River Region, which comprise the statement of financial position as at March 31, 2018 and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Community Futures Development Corporation of the Powell River Region as at March 31, 2018 and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Powell River, British Columbia July 31, 2018

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AUDITORS' REPORT ON THE COMPLIANCE WITH WESTERN ECONOMIC DIVERSIFICATION CONTRIBUTION AGREEMENT

To Western Economic Diversification Canada:

We have audited the Community Futures Development Corporation of the Powell River Region's (the 'Corporation') compliance as at March 31, 2018 with the criteria established in the Contribution Agreement between Western Economic Diversification and the Corporation dated April 1, 2006. Compliance with the criteria established by the provisions of the agreement is the responsibility of the Board of Directors of the Corporation. Our responsibility is to express an opinion on this compliance based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the Corporation complied with the criteria established by the provisions of the agreement referred to above. Such an audit included examining, on a test basis, evidence supporting compliance, evaluating the overall compliance with the Contribution Agreement, and where applicable, assessing the accounting principles used and significant estimates made by management.

In our opinion, the Corporation is in compliance, in all material respects, with the criteria established by the Contribution Agreement, except for: one loan, in the amount of \$143,455 and secured by real property, has a term of 15 years, in excess of the seven year term criterion; and two borrowers with loans issued in excess of \$150,000, were not approved by the Board of Directors but rather a sub-committee and for one of these two loans, it was not documented if any enhanced due diligence was required.

Powell River, British Columbia July 31, 2018

CHARTERED PROFESSIONAL ACCOUNTANTS

Statement of Financial Position March 31, 2018

			2018		2017
	ASSETS				
CURRENT					
Cash (Note 3)		\$	3,023,024	\$	3,099,153
Accounts receivable			16,586	·	23,304
Interest receivable			9,146		31,092
Prepaid expenses		_	4,956		11,928
			3,053,712		3,165,477
LOANS RECEIVABLE (Note 4)			2,312,932		2,051,328
TANGIBLE CAPITAL ASSETS (Note 5)		2	17,516		14,529
		<u>\$</u>	5,384,160	\$	5,231,334
OVER THE STATE OF	LIABILITIES				
CURRENT					
Accounts payable and accrued liabilities Wages and deductions payable		\$	22,243	\$	15,443
Deferred income			30,825		22,593
Deterred meome			-	_	25,316
			53,068		63,352
LONG TERM DEBT (Note 6)			820,000		820,000
			873,068		883,352
	NET ASSETS				
NET ASSETS			4,511,092		4,347,982
		\$	5,384,160	\$	5,231,334

CONTINGENT LIABILITY (Note 6)

INTERFUND BALANCES (Note 7) COMMITTMENTS (Note 8.) SUBSEQUENT EVENTS (Note 9.)

ON BEHALF OF THE BOARD

Director

Director

Statement of Revenues and Expenditures Year Ended March 31, 2018

		2018		2017
REVENUES				
Western Economic Diversification Canada	\$	303,790	Φ	202.707
Interest - loans	J)	148,845	\$	303,790
Interest - bank		40,324		135,804
Miscellaneous program revenue		24,438		28,422
Self Employment Program		100,735		9,877
•		100,/35		96,685
		618,132		574,578
EXPENSES				
Advertising and promotion		8,040		10.050
Amortization		6,838		12,058
Bad debts		10,868		4,430
Client Workshops		5,702		28,649
Conferences		3,702		6,103
Consulting		3,000		7,974
Directors		1,564		2.057
Dues and memberships		2,488		2,257
Insurance		4,376		1,789
Interest and bank charges		4,370		3,932
Miscellaneous projects		37,476		15
Office		30,652		2,326
Professional fees		30,032 14,900		29,343
Rent and utilities		,		10,635
Telephone		29,182		28,930
Travel		9,607 860		9,754
Wages and benefits				690
	-	286,105		263,285
	9	455,022		412,170
EXCESS OF REVENUES OVER EXPENSES FROM OPERATIONS		163,110		162,408
OSS ON DISPOSAL OF TANGIBLE ASSETS				(2,838)
XCESS OF REVENUES OVER EXPENSES	\$	163,110	\$	159,570

Statement of Changes in Net Assets Year Ended March 31, 2018

		2017 Balance	reve	Excess of enues over er) expenses	S	Transfers		2018 Balance
Administration fund	\$	36,147	\$	1,827	\$	386	\$	38,360
Investment fund		2,446,541	·	123,953	•	-	Ψ	2,570,494
Disabled entrepreneur investment fund		184,280		13,790		-		198,070
Forest renewal BC investment fund		412,615		12,301		_		424,916
Project funds		897,632		(25,387)		(386)		871,859
Fisheries legacy investment fund		316,523		14,935		- ′		331,458
Self employment program		54,244		21,691				75,935
	\$	4,347,982	\$	163,110	\$		\$	4,511,092
			E	xcess of				
		2016		enues over				2017
		Balance		r) expenses		Transfers		2017 Balance
	-							20141100
Administration Fund	\$	24,109	\$	5,110	\$	6,928	\$	36,147
nvestment Fund		2,256,370		82,940		107,231		2,446,541
V 11 15						_		184,280
		172,988		11,292				
Youth Investment Fund		104,981		11,292 2,250		(107,231)		-
Youth Investment Fund Forestry renewal BC investment fund		104,981 401,926		2,250 10,689		(107,231)		- 412,615
Youth Investment Fund Forestry renewal BC investment fund Fisheries access to credit investment fund		104,981 401,926 826,914		2,250 10,689 4,772		(831,686)		412,615 -
Youth Investment Fund Forestry renewal BC investment fund Fisheries access to credit investment fund Froject funds		104,981 401,926 826,914 12,126		2,250 10,689 4,772 3,786		(831,686) 881,720		-
Youth Investment Fund Forestry renewal BC investment fund Fisheries access to credit investment fund Project funds Fisheries legacy investment fund		104,981 401,926 826,914 12,126 313,925		2,250 10,689 4,772 3,786 17,598		(831,686) 881,720 (15,000)		897,632
Youth Investment Fund Forestry renewal BC investment fund Fisheries access to credit investment fund Project funds Fisheries legacy investment fund Theodosia salmon project		104,981 401,926 826,914 12,126 313,925 41,795		2,250 10,689 4,772 3,786 17,598 167		(831,686) 881,720		897,632
Disabled Entrepreneur Investment Fund Youth Investment Fund Forestry renewal BC investment fund Fisheries access to credit investment fund Project funds Fisheries legacy investment fund Theodosia salmon project Self employment program		104,981 401,926 826,914 12,126 313,925		2,250 10,689 4,772 3,786 17,598		(831,686) 881,720 (15,000)		412,615 - 897,632 316,523 - 54,244

Statement of Cash Flow Year Ended March 31, 2018

		2018		2017
OPERATING ACTIVITIES				
Excess of revenues over expenses	\$	163,110	\$	159,570
Items not affecting cash:	Ψ	100,110	Ψ	139,370
Amortization of tangible capital assets		6,838		4,430
Loss on disposal of tangible capital assets	_			2,838
		169,948		166,838
Changes in non-cash working capital:	-	202,92.10		100,030
Accounts receivable		6,718		(17,846)
Interest receivable		21,946		15,887
Prepaid expenses		6,972		2,655
Loans and notes receivable		(261,604)		63,133
Accounts payable and accrued liabilities		6,799		1,219
Wages and deductions payable		8,232		751
Deferred income	<u> </u>	(25,316)		-
	_	(236,253)		65,799
Cash flow from (used by) operating activities	_	(66,305)		232,637
INVESTING ACTIVITIES				
Purchase of tangible capital assets		(9,824)		(12.212)
Long term Investments		(3,024)		(12,213)
	-			150,000
Cash flow from (used by) investing activities	_	(9,824)		137,787
NCREASE (DECREASE) IN CASH FLOW		(76,129)		370,424
Cash - beginning of year	_	3,099,153		2,728,729
CASH - END OF YEAR	\$	3,023,024	\$	3,099,153

Notes to Financial Statements Year Ended March 31, 2018

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Tangible capital assets

Tangible capital assets are stated at cost less accumulated amortization. Tangible capital assets are amortized over their estimated useful lives at the following rates and methods:

Computer equipment	45%	declining balance method
Equipment	20%	declining balance method
Leasehold improvements	5 years	straight-line method

The Corporation regularly reviews its tangible capital assets to eliminate obsolete items. In the year of acquisition, the Corporation provides for amortization of additions (net of proceeds from disposals) at one-half the normal rate.

Investments

Short term investments, which consist primarily of commercial paper with original maturities at date of purchase beyond three months and less than twelve month, are carried at amortized cost.

Revenue recognition

Government funding and most miscellaneous program revenue is recognized in the year for which the funds were approved. Bank interest is recorded in the period earned. Shared costs recovery are recognized in the same period as the related expenses. Bad debt recoveries are recorded in the period received.

3. CASH

Cash consists of the following:

	2018			2017		
Cash - Administration Cash - Community Business Loans Investment Fund Cash - Disabled Entrepreneur Investment Fund Cash - Fisheries Legacy Investment Fund Cash - Investment fund Cash - Project funds Cash - Self Employment Program	\$	51,714 557,410 307,763 337,358 820,710 880,945 67,124	\$	62,911 585,241 298,118 533,780 680,397 897,631 41,075		
	\$	3,023,024	\$	3,099,153		

Notes to Financial Statements Year Ended March 31, 2018

4. LOANS RECEIVABLE

	j 	2018	 2017
Loan funds Marine Transfer Investment Fund Disabled Entrepreneur Community Business Loans	\$	412,448 1,693,681 89,780 117,023	\$ 202,293 1,709,322 63,232 76,481
	\$	2,312,932	\$ 2,051,328

Loans receivable bear interest at rates ranging from 5% to 9.5% and have due dates ranging to Jun 25, 2027 and are secured by various forms of security ranging from promissory notes, personal guarantees and general security agreements, to land, buildings and equipment.

Loan impairments Loans receivable Allowance for doubtful accounts	\$ 2,388,932 (76,000)	\$ 2,159,207 (107,879)
	\$ 2,312,932	\$ 2,051,328
Allowance for impairments Opening balance Provision for credit losses (recoveries)	\$ 107,879 (31,879)	\$ 78,187 29,692

Total loans that are subject to an allowance or write down for impairment are \$77,701 (2017 - \$162,734).

5. TANGIBLE CAPITAL ASSETS

	Cost Accumulated amortization			2018 Net book value	2017 Net book value		
Computer equipment Furniture and fixtures Leasehold improvements	\$ 26,152 61,483 41,822	\$	16,665 .53,454 41,822	\$ 9,487 8,029	\$	8,804 5,725	
	\$ 129,457	\$	111,941	\$ 17,516	\$	14,529	

6. LOANS PAYABLE AND CONTINGENT LIABILITIES

Payable to Community Business Loans

Upon termination of the agreement between Community Business Loans and the Corporation and receipt of written direction from Community Business Loans, the Corporation will pay to a corporation or agency approved by Community Business Loans an amount equal to 50% of the investment fund not lent out plus interest at an interest rate to be determined from the date of receipt of such written direction until the date of payment.

(continues)

76,000

\$

107,879

Notes to Financial Statements Year Ended March 31, 2018

6. LOANS PAYABLE AND CONTINGENT LIABILITIES (continued)

In addition:

- a) If the Corporation continues in operation, additional payments equal to 50% of any receipt of principal and interest payments on the loans after the date of termination of the agreement, net of all reasonable costs, up to 15% of the balance of the fund at the date of termination, will be payable to Community Business Loans.
- b) If the Corporation discontinues operations, the Corporation will provide to Community Business Loans a first assignment of and security interest in 50% of the principal and interest payments owing or that may become owing and a first assignment of and security interest in a 50% undivided beneficial interest in all security obtained for outstanding loans.

Payable to the Minister of Western Economic Diversification (the "Minister")

The Corporation will repay the unencumbered free cash of the Youth and Disabled Entrepreneur funds received as requested by the Minister.

If the original Youth and Disabled Entrepreneur funds have not been written off, the interest and other assets credited to these investment funds will be used to repay the outstanding balances until the entire amount of the original investment funds are repaid.

	-	2018	2017
sheries Legacy Investment Fund received sabled Entrepreneur Investment Fund received vestment fund (Youth Investment Fund portion)	\$	420,000 200,000 200,000	\$ 420,000 200,000 200,000
	\$	820,000	\$ 820,000

When the original Youth and Disabled Entrepreneur funds have been fully repaid, 50% of the remaining assets of the Youth and Disabled Entrepreneur funds shall also be repaid.

If the realizable assets, including earned interest are insufficient to repay the full amount of the Youth and Disabled Entrepreneur funds, the Corporation's requirement to repay the full amount will be terminated once the full value of the realized assets is repaid.

INTERFUND BALANCES

Due from Community Business Loans - Investment Fund
Due from Operations Fund - Self Employment Fund
Due to Investment Fund - Community Business Loans Fund
Due from Investment Fund - Operations Fund
Due to Operations Fund - Investment Fund
Due to Self Employment Fund - Operations Fund
Due from Self Employment Fund - Operating Fund
Due to Operating Fund - Self Employment Fund

2017			Transfers	2018			
\$	250,000	\$	-	\$	250,000		
	-		1,062		1,062		
	(250,000)				(250,000)		
	-		400		400		
	-		(400)		(400)		
	-		(1,062)		(1,062)		
	8,909		(1,969)		6,940		
_	(8,909)	_	1,969		(6,940)		
\$	·	\$	-	\$	_		

Administration Fund Year Ended March 31, 2018

(Schedule 1)

	20	2018		2018		2017
REVENUES						
Western Economic Diversification Canada	S 3	803,790	\$	303,790		
Miscellaneous program revenue	, -	19,715	Ψ	8,634		
Interest - bank		1,932				
Gains (losses) on disposal of assets		1,732		1,318		
, , , , , , , , , , , , , , , , , , ,		-		(2,838)		
	3	25,437		310,904		
EXPENSES						
Advertising and promotion		7,351		6,816		
Amortization		6,838		4,430		
Conferences		3,364		7,974		
Directors		1,059		1,550		
Dues and memberships		2,488		1,789		
Insurance		4,376		3,932		
Miscellaneous projects		-		1,938		
Office		25,268		25,567		
Professional fees		12,999		10,635		
Rent and utilities		24,317		24,105		
Telephone	•	8,005		8.132		
Travel		860		690		
Wages and benefits	2.					
		26,685		208,236		
	32	23,610		305,794		
EXCESS OF REVENUES OVER EXPENSES	\$	1,827	\$	5,110		

Investment Fund Year Ended March 31, 2018

(Schedule 2)

		2018		2017	
REVENUES					
Interest - bank	\$	9,620	\$	5,087	
Interest - loans	-	112,539	*	105,769	
Miscellaneous program revenue	100 m	870		365	
		123,029		111,221	
EXPENSES					
Bad debts (recovery)		(1,133)		28,266	
Interest and bank charges		-		15	
Office	-	209			
	·	(924)		28,281	
EXCESS OF REVENUES OVER EXPENSES	\$	123,953	\$	82,940	

Disabled Entrepreneur Investment Fund Year Ended March 31, 2018

(Schedule 3)

	2	2018		2017	
REVENUES Interest - bank Interest - loans Miscellaneous program revenue	\$	4,156 9,666 3,180	\$	2,677 9,702 60	
		17,002		12,439	
EXPENSES Bad debts Office Sub-contracts and consulting		3 209 3,000		1,147 - -	
EXCESS OF REVENUES OVER EXPENSES	 \$	3,212 13,790	\$	1,147 11,292	

Youth Investment Fund Year Ended March 31, 2018

(Schedule 4)

	2018		2017
REVENUES			
Interest - bank	\$ -	\$	254
Interest - loans	 -		1,996
	 		2,250
EXPENSES			-
EXCESS OF REVENUES OVER EXPENSES	\$ -	\$	2,250

Community Business Loans Investment Fund Year Ended March 31, 2018

(Schedule 5)

		2018		2017	
REVENUES Interest - bank Interest - loans Miscellaneous program revenue	\$	7,449 5,978	\$	5,692 4,233	
EXPENSES		90 13,517		9,925	
Bad debts (recovery) Office	-	999 217		(764)	
EXCESS OF REVENUES OVER EXPENSES	\$	1,216 12,301	\$	(764) 10,689	

Fisheries Access to Credit Investment Fund Year Ended March 31, 2018

(Schedule 6)

	2018	2017
REVENUES		
Interest - bank	\$ -	\$ 3,054
Interest - loans	-	1,657
Miscellaneous program revenue	_	61
	 -	4,772
EXPENSES	 	
EXCESS OF REVENUES OVER EXPENSES	\$ _	\$ 4,772

Project Funds Year Ended March 31, 2018

(Schedule 7)

		2018		2017	
REVENUES					
Interest - bank Miscellaneous program revenue	\$	11,771 583	\$	5,028 758	
		12,354		5,786	
EXPENSES					
Advertising and promotion				2,000	
Client Workshops		48		-	
Miscellaneous projects		37,476		-	
Office	=	217			
		37,741		2,000	
EXCESS (DEFICIENCY) OF EXPENSES OVER REVENUES	\$	(25,387)	\$	3,786	

Fisheries Legacy Investment Fund Year Ended March 31, 2018

(Schedule 8)

		2018		2017	
REVENUES					
Interest - bank	\$	5,341	\$	5,121	
Interest - loans	·	20,661		12,447	
		26,002		17,568	
EXPENSES					
Bad debts		11,000		_	
Office (recovery)	-	67		(30)	
	2	11,067		(30)	
EXCESS OF REVENUES OVER EXPENSES	\$	14,935	\$	17,598	

Theodosia Salmon Project Year Ended March 31, 2018

(Schedule 9)

		2018		
REVENUES Interest - bank	\$	_	\$	167
EXPENSES	-	-		-
EXCESS OF REVENUE OVER EXPENSES	\$	_	\$	167

Self Employment Program Year Ended March 31, 2018

(Schedule 10)

		2018		2017	
REVENUES					
Self Employment Program	\$	100,735	\$	96,685	
Interest - bank	<u> </u>	54		24	
		100,789		96,709	
EXPENSES					
Advertising and promotion		688		3,242	
Client Workshops		5,653		6,102	
Directors		505		707	
Miscellaneous projects		-		388	
Office		4,466		3,805	
Professional fees		1,900		_	
Rent and utilities		4,865		4,825	
Telephone		1,601		1,622	
Wages and benefits) 	59,420		55,052	
		79,098		75,743	
EXCESS OF REVENUES OVER EXPENSES	\$	21,691	\$	20,966	